

## Endres Manufacturing Company

Lawrence M. Endres Sr. founded Endres Manufacturing Company in 1926 in Waunakee, Wisconsin. He found early success with his many inventions, including sixteen patents such as a folding drawbar and a disc sharpener. In 1938, Larry Jr. bought the company's first Sears & Roebuck welder and started fabricating steel beams for the increase in home building. This was the beginning of the structural steel business which today makes up over 95 percent of sales. Always looking for new projects, Larry also began a pier business when a friend requested one. He saw it as a great opportunity to keep the employees busy in the winter months. Though the pier business is only a small percent of sales today, it provides a majority of the exposure to the non-construction community.

In 1966, after several additions to the original location, Endres Manufacturing finally grew too big and relocated to an agricultural lot on the edge of Waunakee that could accommodate a shop four times the size of the original facility. When the company moved to the new location, Larry promised to not let the new business become an eyesore to those entering

the village and took it upon himself to give the shop a Bavarian theme to reflect his German heritage.

In 1990, Larry stepped down as president and formally gave the reins to his son-in-law Ken Ballweg. In 1995 Endres Manufacturing was selected fabricator of the year by the Steel Plus Network, a multinational network of steel fabricators. Endres has grown to an internationally renowned model for superb steel manufacturing.

### Business Today

Endres Manufacturing is one of Madison's largest structural steel fabricators. They service primarily Southern Wisconsin but also do plenty of work in parts of Illinois and Northern Wisconsin. They have provided the steel for some of the area's most recognized buildings including The Overture Center, Kalahari Resort, Dane County Airport, several UW-Madison buildings, and countless, high schools, churches, and offices.

Endres is constantly growing and making themselves better. This past year they received their AISC Certification, demonstrating their commitment to quality and to their customers. AISC Certification sets a standard for the

steel industry. Companies that are AISC Certified have been through a rigorous initial evaluation, and are subject to yearly reviews. AISC confirms that companies have the personnel, knowledge, organization, equipment, experience, capability, procedures, and commitment to produce the required quality of work for any size project.

Endres has been a proud member of the AGC since 1982. The AGC has provided Endres with numerous networking opportunities. Endres also values the knowledge they gain by learning what is important to the general contractors.

Endres Manufacturing is a steel fabricator with unlimited abilities. They are able to handle not only the structural steel but they also specialize in miscellaneous steel. They have nearly as many employees working on stairs and railings as they do on structural members. They recently expanded to make room for the increased demand for long span trusses.

### In the Community

Endres Manufacturing's mission states that "doing good in the community and making the world a better place is a part of who they are and what they do". Through their involve-

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Endres Main Office

ment in community activities and work with the EMC Foundation, they are continually giving back to the people who help them succeed.

In 1996 the EMC Foundation was formed by Diane Endres-Ballweg, Ron Endres, and Alan Wolfe. The EMC Foundation was established to provide financial support to local organizations and non-profits that would make Dane County a better place to live, work and play. Since its beginning, the foundation has given over \$200,000 to local area non-profit organizations.

Endres continually gives back through community parties, Easter egg hunts, goat races, parade floats, and donations to local organizations. The 75th Anniversary was celebrated in 2001 with a community party and tours of the plant for the whole community to take part in. They have also given back to their employees through a variety of company sponsored activities and events.

Endres Manufacturing Company, truly a family business and Waunakee's oldest industry, will continue to be an asset to its customers, its employees, and its community for years to come. Through proper management and dedicated craftsmen, they will keep providing a superior and timely product that people can appreciate. ■

Endres Manufacturing Company has been a member of the AGC of Wisconsin since 1982.



Above: Endres Clock Tower  
Left: Saint Peter the Fisherman Church; Two Rivers, WI

# 2005 BUILD Wisconsin AWARDS

The Build Wisconsin Awards stand as a testament to each AGC of Wisconsin member's skill, integrity, hard work, ingenuity, and commitment. This year's winning entries were selected for design and craftsmanship, project teamwork, innovation in construction techniques, meeting difficult challenges, and client satisfaction.

Over 325 design and construction industry leaders gathered at Overture Center for the Arts in Madison for the Build Wisconsin Awards and to celebrate Wisconsin's construction industry. The 2005 Build Wisconsin Awards were made from red granite, Wisconsin's state stone, which symbolizes abundance, uniqueness, economic value and historical significance.

